## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

## FORM 8-K

#### CURRENT REPORT PURSUANT

## TO SECTION 13 OR 15(D) OF THE

# SECURITIES AND EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported) January 27, 2011



# HUB GROUP, INC.

(Exact name of registrant as specified in its charter)

DELAWARE (State or Other Jurisdiction of Incorporation)

0-27754 (Commission File Number) **36-4007085** (I.R.S. Employer Identification No.)

3050 Highland Parkway, Suite 100 Downers Grove, Illinois 60515

(Address, including zip code, of principal executive offices)

(630) 271-3600

(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former Name or Former Address, If Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On January 27, 2011, Hub Group, Inc. issued a press release announcing its fourth quarter and full year 2010 operating results. The press release is furnished as Exhibit 99.1 to this Form 8-K.

#### Item 9.01 FINANCIAL STATEMENTS AND EXHIBITS

- (a) Not Applicable.(b) Not Applicable.(c) Not Applicable.
- (d) A list of exhibits filed herewith is contained on the Exhibit Index which immediately precedes such exhibits and is incorporated herein by reference.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# HUB GROUP, INC.

DATE: January 28, 2011

<u>/s/ Terri A. Pizzuto</u> By: Terri A. Pizzuto Title: Executive Vice President, Chief Financial Officer and Treasurer

# EXHIBIT INDEX

Exhibit No.

99.1 Press release, issued on January 27, 2011, announcing fourth quarter and full year 2010 operating results for Hub Group, Inc.

# Exhibit 99.1

#### Hub Group, Inc. Reports Earnings for the Fourth Quarter and Full Year 2010

DOWNERS GROVE, IL, January 27, 2011, -- Hub Group, Inc. (NASDAQ: HUBG) today reported income of \$13 million for the fourth quarter of 2010, an increase of 26% compared to the fourth quarter of 2009. Hub Group's diluted earnings per share was 0.34 for the fourth quarter of 2010, which represents an increase of 31% when compared with the prior year period.

Hub Group's revenue increased 18% to \$480 million compared to \$408 million in the fourth quarter of 2009. Fourth quarter intermodal revenue increased 19% to \$340 million. The increase was attributable to a 14% volume increase, a 4% increase for fuel and a 4% increase in pricing, partially offset by a 3% decrease for mix. Truck brokerage revenue was \$79 million this quarter, which is equal to revenue in the fourth quarter of 2009. Fourth quarter Unyson Logistics revenue increased 38% to \$61 million.

"The fourth quarter was a solid finish to an outstanding year," remarked David P. Yeager, Chairman and Chief Executive Officer of Hub Group. "For the year we grew all three business lines, with our intermodal volume up 19%. Going into our 40<sup>th</sup> anniversary year, we are well positioned for continued growth."

#### FULL YEAR 2010

Income for the year ended December 31, 2010 was \$43 million. Hub Group's diluted earnings per share for 2010 was \$1.16.

As of December 31, 2010, the Company had \$115 million of cash and no debt.

#### CONFERENCE CALL

Hub Group will hold its conference call at 5:00 p.m. Eastern Time on January 27, 2011 to discuss its fourth quarter and full year results and provide 2011 guidance.

Hosting the conference call will be David P. Yeager, Chairman and Chief Executive Officer and Terri A. Pizzuto, Executive Vice-President, Chief Financial Officer and Treasurer.

This call is being webcast and can be accessed through the Investors link at Hub Group's Web site at http://www.hubgroup.com. Those interested in participating in the question and answer session should follow the telephone dial-in instructions below.

To participate in the conference call by telephone, please call ten minutes early by dialing (888) 713-4218. The conference call participant code is 73276818. Participants may pre-register for the call at <u>https://www.theconferencingservice.com/prereg/key\_PD7HQ39MX</u>. Pre-registrants will be issued a pin number to use when dialing into the live call which will provide quick access to the conference, bypassing the operator. The call will be limited to 60 minutes, including questions and answers.

An audio replay will be available through the Investors link on the Company's Web site at http://www.hubgroup.com. This replay will be available for 30 days.

ABOUT HUB GROUP: Hub Group, Inc. is a leading asset light freight transportation management company providing comprehensive intermodal, truck brokerage and logistics services. The Company operates through a network of over 30 offices throughout the United States, Canada and Mexico.

CERTAIN FORWARD-LOOKING STATEMENTS: Statements in this press release that are not historical, including statements about Hub Group's or management's earnings guidance, intentions, beliefs, expectations, representations, projections, plans or predictions of the future, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are inherently uncertain and subject to risks. Such statements should be viewed with caution. Actual results or experience could differ materially from the forward-looking statements as a result of many factors. Factors that could cause actual results to differ materially include the factors listed from time to time in Hub Group's SEC reports including, but not limited to, the annual report on Form 10-K for the year ended December 31, 2009 and the reports on Form 10-Q for the periods ended March 31, 2010, June 30, 2010 and September 30, 2010. Hub Group assumes no liability to update any such forward-looking statements.

SOURCE: Hub Group, Inc.

CONTACT: Amy Lisek of Hub Group, Inc., +1-630-795-2214

# HUB GROUP, INC. UNAUDITED CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share amounts)

	Three Months Ended December 31,		Twelve Months Ended December 31,		
	2010	2009	2010	2009	
Revenue Transportation costs	\$ 479,913 423,271	\$ 407,881 361,323	\$ 1,833,737 1,620,304	\$ 1,510,970 1,325,280	
Gross margin	56,642	46,558	213,433	185,690	
Costs and expenses: Salaries and benefits General and administrative Depreciation and amortization	26,270 10,207 947	21,004 9,092 945	99,138 40,621 3,792	88,518 37,467 4,174	
Total costs and expenses	37,424	31,041	143,551	130,159	
Operating income	19,218	15,517	69,882	55,531	
Other income (expense): Interest expense Interest income Other, net Total other (expense) income	(16) $36$ $62$ $82$	(15) 26 <u>111</u> 122	(54) 119 <u>146</u> 211	(91) 146 299 354	
Income before provision for income taxes	19,300	15,639	70,093	55,885	
Provision for income taxes	6,791	5,688	26,635	21,620	
Net income	\$ 12,509	\$ 9,951	\$ 43,458	\$ 34,265	
Basic earnings per common share	\$ 0.34	\$ 0.27	<u>\$ 1.17</u>	\$ 0.92	
Diluted earnings per common share	\$ 0.34	\$ 0.26	\$ 1.16	\$ 0.91	
Basic weighted average number of shares outstanding	36,817	37,428	37,223	37,367	
Diluted weighted average number of shares outstanding	37,027	37,657	37,385	37,525	

# HUB GROUP, INC. CONSOLIDATED BALANCE SHEETS (in thousands, except share amounts)

(in thousands, except share amounts)					
	December 2010		ber 3	<u>2009</u>	
ASSETS		2010		2009	
ASSETS CURRENT ASSETS:					
Corken Assens. Cash and cash equivalents	\$	115,144	\$	126,863	
Accounts receivable trade, net	φ	185,879	φ	145,317	
Accounts receivable other		17,958		11,932	
Prepaid taxes		296		593	
Deferred taxes		3,314		2,874	
Prepaid expenses and other current assets		6,569		6,801	
TOTAL CURRENT ASSETS		329,160		294,380	
Restricted investments		11,421		9,583	
Property and equipment, net		47,806		28,510	
Other intangibles, net		5,856		6,164	
Goodwill, net		233,029		232,892	
Other assets		2,135		1,819	
TOTAL ASSETS	\$	629,407	\$	573,348	
LIABILITIES AND STOCKHOLDERS' EQUITY					
CURRENT LIABILITIES:					
Accounts payable trade	\$	121,078	\$	110,626	
Accounts payable other		10,064		7,695	
Accrued payroll		14,378		8,253	
Accrued other		21,898		18,958	
TOTAL CURRENT LIABILITIES		167,418		145,532	
Non-current liabilities		13,950		12,002	
Deferred taxes		71,739		61,973	
STOCKHOLDERS' EQUITY:					
Preferred stock, \$.01 par value; 2,000,000 shares authorized; no shares issued or outstanding in 2010 and 2009 Common stock		-		-	
Class A: \$.01 par value; 97,337,700 shares authorized and 41,224,792 shares issued in 2010 and 2009;					
36,638,359 outstanding in 2010 and 37,253,330 shares outstanding in 2009		412		412	
Class B: \$.01 par value; 662,300 shares authorized; 662,296 shares issued and outstanding in 2010 and 2009		7		7	
Additional paid-in capital		169,722		171,470	
Purchase price in excess of predecessor basis, net of tax benefit of \$10,306		(15,458)		(15,458)	
Retained earnings		343,010		299,552	
Accumulated other comprehensive income (loss)		6		(9)	
Treasury stock; at cost, 4,586,433 shares in 2010 and 3,971,462 shares in 2009		(121,399)		(102,133)	
TOTAL STOCKHOLDERS' EQUITY		376,300		353,841	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	629,407	\$	573,348	

# HUB GROUP, INC. UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

	Twelve Months Ended December 31,			
		2010		2009
Cash flows from operating activities:				
Net Income	\$	43,458	\$	34,265
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		8,572		8,199
Deferred taxes		9,545		5,519
Compensation expense related to share-based compensation plans		3,576		4,394
Loss on sale of assets		85		50
Changes in operating assets and liabilities:				
Restricted investments		(1,838)		(3,465)
Accounts receivable, net		(46,582)		(1,569)
Prepaid taxes		298		(470)
Prepaid expenses and other current assets		233		(2,455)
Other assets		298		(72)
Accounts payable		12,822		7,150
Accrued expenses		5,277		(8,603)
Non-current liabilities		1,910		2,285
Net cash provided by operating activities		37,654		45,228
Cash flows from investing activities:				
Proceeds from sale of equipment		988		84
Purchases of property and equipment		(25,616)		(4,246)
Cash used in acquisitions		(170)		-
Net cash used in investing activities		(24,798)		(4,162)
Cash flows from financing activities:				
Proceeds from stock options exercised		46		256
Purchase of treasury stock		(25,070)		(1,101)
Excess tax benefits from share-based compensation		434		852
Net cash (used in) provided by financing activities		(24,590)		7
		15		
Effect of exchange rate changes on cash and cash equivalents		15		(9)
Net (decrease) increase in cash and cash equivalents		(11,719)		41,064
Cash and cash equivalents beginning of year		126,863		85,799
Cash and cash equivalents end of year	\$	115,144	\$	126,863