UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 8-K

CURRENT REPORT PURSUANT

TO SECTION 13 OR 15(D) OF THE

SECURITIES AND EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported) January 29, 2009



HUB GROUP, INC.

(Exact name of registrant as specified in its charter)

DELAWARE

(State or Other Jurisdiction of Incorporation)

0-27754 (Commission File Number) **36-4007085** (I.R.S. Employer Identification No.)

3050 Highland Parkway, Suite 100 Downers Grove, Illinois 60515 (Address, including zip code, of principal executive offices)

(630) 271-3600

(Registrant's telephone number, including area code)

NOT APPLICABLE (Former Name or Former Address, If Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On January 29, 2009, Hub Group, Inc. issued a press release announcing its fourth quarter and full year 2008 operating results. The press release is furnished as Exhibit 99.1 to this Form 8-K.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

- (a) Not Applicable.
- (b) Not Applicable.
- (c) Not Applicable.
- (d) A list of exhibits filed herewith is contained on the Exhibit Index which immediately precedes such exhibits and is incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUB GROUP, INC.

<u>/s/ Terri A. Pizzuto</u> By: Terri A. Pizzuto Title: Executive Vice President, Chief Financial Officer and Treasurer

DATE: January 30, 2009

EXHIBIT INDEX

Exhibit No.

99.1 Press release, issued on January 29, 2009, announcing fourth quarter and full year 2008 operating results for Hub Group, Inc.

Hub Group, Inc. Reports Earnings for the Fourth Quarter and Full Year 2008 and Provides 2009 Guidance

DOWNERS GROVE, IL, January 29, 2009, -- Hub Group, Inc. (NASDAQ: HUBG) today reported income for the quarter ended December 31, 2008 of \$14.2 million. Hub Group's diluted earnings per share was \$0.38 for the fourth quarter of 2008. Fourth quarter 2007 diluted earnings per share included a \$0.04 tax benefit related to the resolution of a dispute with the IRS. Excluding this benefit, earnings per share decreased 12% this quarter.

Hub Group's revenue decreased 3% to \$430.5 million compared to \$445.5 million in the fourth quarter of 2007. Fourth quarter intermodal revenue decreased 3% to \$305.3 million. The decrease was attributable to a 2% volume decrease and a 1% decrease in price. Truck brokerage revenue was down 13% to \$82.6 million this quarter. Fourth quarter logistics revenue increased 19% to \$42.6 million.

Commenting on the results, David P. Yeager, Chairman and Chief Executive Officer of Hub Group stated, "Even in this difficult economic environment, during the fourth quarter we generated solid earnings. Our variable cost, asset light model allowed us to reduce costs in the quarter to help compensate for the weaker economy. We will continue to work to improve efficiencies and maintain tight control over our costs and expenses in this challenging environment."

FULL YEAR 2008

Income for the year ended December 31, 2008 decreased 1% to \$59.2 million compared to last year's income of \$59.8 million. Hub Group's diluted earnings per share for 2008 was \$1.58. Diluted earnings per share for the year ended December 31, 2007 included \$0.07 in tax benefits related to a change in the Illinois tax law and resolution of a dispute with the IRS. Excluding these benefits, earnings per share increased 8% this year.

Revenue increased 12% for the year to \$1,860.6 million. Gross margin grew 1% to \$234.3 million.

Costs and expenses decreased 2% in 2008 to \$138.8 million compared to \$141.6 million in 2007.

As of December 31, 2008, the Company had \$85.8 million of cash and no debt.

FULL YEAR 2009

Given the current operating environment, we are comfortable that the earnings for 2009 will be within the current analysts' range of \$1.40 to \$1.65 per diluted share.

CONFERENCE CALL

Hub will hold a conference call at 5:00 p.m. Eastern Time on Thursday, January 29, 2009 to discuss its fourth quarter and full year results.

Hosting the conference call will be David P. Yeager, Chairman and Chief Executive Officer and Terri A. Pizzuto, Executive Vice-President, Chief Financial Officer and Treasurer.

This call is being webcast and can be accessed through the Investors link at Hub Group's Web site at http://www.hubgroup.com. Those interested in participating in the question and answer session should follow the telephone dial-in instructions below.

To participate in the conference call by telephone, please call ten minutes early by dialing (888) 680-0893. The conference call participant code is 26743830. Participants may pre-register for the call at <u>https://www.theconferencingservice.com/prereg/key.process?key=PTQYQKFKW</u>. Pre-registrants will be issued a pin number to use when dialing into the live call which will provide quick access to the conference, bypassing the operator. The call will be limited to 60 minutes, including questions and answers.

An audio replay will be available through the Investors link on the Company's Web site at http://www.hubgroup.com. This replay will be available for 30 days.

ABOUT HUB GROUP: Hub Group, Inc. is a leading asset light freight transportation management company providing comprehensive intermodal, truck brokerage and logistics services. The Company operates through a network of over 30 offices throughout the United States, Canada and Mexico.

CERTAIN FORWARD-LOOKING STATEMENTS: Statements in this press release that are not historical, including statements about Hub Group's or management's earnings guidance, intentions, beliefs, expectations, representations, projections, plans or predictions of the future, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are inherently uncertain and subject to risks. Such statements should be viewed with caution. Actual results or experience could differ materially from the forward-looking statements as a result of many factors. Factors that could cause actual results to differ materially include the factors listed from time to time in Hub Group's SEC reports including, but not limited to, the annual report on Form 10-K for the year ended December 31, 2007 and the reports on Form 10-Q for the periods ended March 31, 2008, June 30, 2008 and September 30, 2008. Hub Group assumes no liability to update any such forward-looking statements. CONTACT: Amy Lisek of Hub Group, Inc., +1-630-795-2214

HUB GROUP, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share amounts)

| | Three Months Ended December 31, | | Twelve Months Ended December 31, | | |
|---|------------------------------------|-----------------------|-------------------------------------|-------------------------------|--|
| | 2008 | 2007 | 2008 | 2007 | |
| Revenue Transportation costs | \$ 430,472 376,662 | \$ 445,464 385,074 | \$ 1,860,608 1,626,297 | \$ 1,658,168 1,425,844 | |
| Gross margin | 53,810 | 60,390 | 234,311 | 232,324 | |
| Costs and expenses: | | | | | |
| Salaries and benefits | 19,878 | 23,791 | 93,658 | 95,678 | |
| General and administrative | 9,841 | 10,001 | 41,234 | 41,416 | |
| Depreciation and amortization | 970 | 1,035 | 3,957 | 4,490 | |
| Total costs and expenses | 30,689 | 34,827 | 138,849 | 141,584 | |
| Operating income | 23,121 | 25,563 | 95,462 | 90,740 | |
| Other income (expense): | | | | | |
| Interest expense | (19) | | | (108) | |
| Interest income | 113 | 513 | 1,153 | 2,480 | |
| Other, net | (215) | 34 | (187) | 116 | |
| Total other (expense) income | (121) | 517 | 864 | 2,488 | |
| Income before provision for income taxes | 23,000 | 26,080 | 96,326 | 93,228 | |
| Provision for income taxes | 8,790 | 8,083 | 37,081 | 33,429 | |
| Net income | \$ 14,210 | \$ 17,997 | \$ 59,245 | \$ 59,799 | |
| Basic earnings per common share | \$ 0.38 | \$ 0.48 | \$ 1.59 | <u>\$ 1.55</u> | |
| | | | | | |
| Diluted earnings per common share | \$ 0.38 | \$ 0.47 | \$ 1.58 | \$ 1.53 | |
| Basic weighted average number of shares outstanding | 37,195 | 37,562 | 37,174 | 38,660 | |
| Diluted weighted average number of shares outstanding | 37,501 | 37,978 | 37,484 | 39,128 | |

HUB GROUP, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share amounts)

| (in thousands, except share amounts) | December 31, | | 81. | |
|--|--------------|-----------|-----|-----------|
| | | 2008 | | 2007 |
| ASSETS | | | | |
| CURRENT ASSETS: | | | | |
| Cash and cash equivalents | \$ | 85,799 | \$ | 38,002 |
| Accounts receivable | | | | |
| Trade, net | | 145,362 | | 160,944 |
| Other | | 10,318 | | 9,828 |
| Prepaid taxes | | 123 | | 86 |
| Deferred taxes | | 5,430 | | 5,044 |
| Prepaid expenses and other current assets | | 4,346 | | 4,318 |
| TOTAL CURRENT ASSETS | | 251,378 | | 218,222 |
| Restricted investments | | 6,118 | | 5,206 |
| Property and equipment, net | | 32,713 | | 29,662 |
| Other intangibles, net | | 6,610 | | 7,056 |
| Goodwill, net | | 233,110 | | 230,448 |
| Other assets | | 1,747 | | 1,373 |
| TOTAL ASSETS | \$ | 531,676 | \$ | 491,967 |
| LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES: | | | | |
| Accounts payable | | | | |
| Trade | \$ | 105,064 | \$ | 123,020 |
| Other | | 6,107 | | 6,683 |
| Accrued expenses | | | | |
| Payroll | | 9,988 | | 16,446 |
| Other | | 26,388 | | 32,408 |
| Related party payable | | - | | 5,000 |
| TOTAL CURRENT LIABILITIES | | 147,547 | | 183,557 |
| Non-current liabilities | | 9,535 | | 10,363 |
| Deferred taxes | | 59,410 | | 47,148 |
| STOCKHOLDERS' EQUITY: | | | | |
| Preferred stock, \$.01 par value; 2,000,000 shares authorized; no shares issued or outstanding in 2008 and 2007 | | - | | - |
| Common stock | | | | |
| Class A: \$.01 par value; 97,337,700 shares authorized and 41,224,792 shares issued in 2008 and 2007; 36,970,347 | | | | |
| outstanding in 2008 and 36,666,731 shares outstanding in 2007 | | 412 | | 412 |
| Class B: \$.01 par value; 662,300 shares authorized; 662,296 shares issued and outstanding in 2008 and 2007 | | 7 | | 7 |
| Additional paid-in capital | | 174,355 | | 176,657 |
| Purchase price in excess of predecessor basis, net of tax benefit of \$10,306 | | (15,458) | | (15,458) |
| Retained earnings | | 265,287 | | 206,042 |
| Treasury stock; at cost, 4,254,445 shares in 2008 and 4,558,061 shares in 2007 | | (109,419) | | (116,761) |
| TOTAL STOCKHOLDERS' EQUITY | | 315,184 | _ | 250,899 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ | 531,676 | \$ | 491,967 |
| | | | | |

HUB GROUP, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

| (in thousands) | | | |
|---|-----------|-------------------------------------|--|
| | | Twelve Months Ended December | |
| | 31, | | |
| | 2008 | 2007 | |
| Cash flows from operating activities: | | | |
| Net income | \$ 59,245 | \$ 59,799 | |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Depreciation and amortization | 7,369 | 7,195 | |
| Deferred taxes | 9,294 | 3,523 | |
| Compensation expense related to share-based compensation plans | 4,360 | 3,853 | |
| Gain on sale of assets | (22) | (160) | |
| Changes in operating assets and liabilities: | | | |
| Restricted investments | (912) | (2,189) | |
| Accounts receivable, net | 15,092 | (4,119) | |
| Prepaid taxes | (37) | 2,033 | |
| Prepaid expenses and other current assets | (28) | 132 | |
| Other assets | (374) | 88 | |
| Accounts payable | (18,532) | 4,223 | |
| Accrued expenses | (13,040) | 4,094 | |
| Non-current liabilities | (908) | 2,108 | |
| Net cash provided by operating activities | 61,507 | 80,580 | |
| Cash flows from investing activities: | | | |
| Proceeds from sale of equipment | 1,342 | 725 | |
| Purchases of property and equipment | (10,732) | (10,197) | |
| Cash used in acquisition of Comtrak, Inc. | (5,000) | (5,000) | |
| Net cash used in investing activities | (14,390) | (14,472) | |
| Cash flows from financing activities: | | | |
| Proceeds from stock options exercised | 407 | 760 | |
| Purchase of treasury stock | (2,630) | (76,309) | |
| Excess tax benefits from share-based compensation | 2,903 | 3,952 | |
| Net cash provided by (used in) financing activities | 680 | (71,597) | |
| Net increase (decrease) in cash and cash equivalents | 47,797 | (5,489) | |
| Cash and cash equivalents beginning of year | 38,002 | 43,491 | |
| Cash and cash equivalents end of year | \$ 85,799 | \$ 38,002 | |