### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES AND EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported) October 22, 2007



### HUB GROUP, INC.

(Exact name of registrant as specified in its charter)

# DELAWARE

(State or Other Jurisdiction of Incorporation)

**0-27754** (Commission File Number)

**36-4007085** (I.R.S. Employer Identification No.)

**3050 Highland Parkway, Suite 100 Downers Grove, Illinois 60515** (Address and zip code of principal executive offices)

(630) 271-3600 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On October 22, 2007, Hub Group, Inc. issued a press release announcing its third quarter 2007 operating results. The press release is furnished as Exhibit 99.1 to this Form 8-K.

The following documents are filed as part of the report:

- (a)
- (b)
- (c)
- Not Applicable. Not Applicable. Not Applicable. A list of exhibits filed herewith is contained on the Exhibit Index which immediately precedes such exhibits and is incorporated herein by reference. (d)

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUB GROUP, INC.

DATE: October 23, 2007

By <u>/s/ Terri A. Pizzuto</u> Terri A. Pizzuto Executive Vice President, Chief Financial Officer and Treasurer

# EXHIBIT INDEX

# <u>Exhibit No.</u>

99.1 Press release, issued on October 22, 2007, announcing operating results for Hub Group, Inc. for the third quarter 2007.

#### Hub Group, Inc. Reports Record Third Quarter 2007 Earnings

DOWNERS GROVE, IL, October 22, 2007, -- Hub Group, Inc. (NASDAQ: HUBG) today reported record income for the quarter ended September 30, 2007 of \$16.6 million, a 23% increase versus income for the third quarter of 2006. Hub Group's diluted earnings per share was \$0.42 for the third quarter of 2007. This represents an increase of 27% compared to last year's third quarter diluted earnings per share of \$0.33. Hub Group's operating margin increased to 5.9% in 2007 from 5.1% in 2006 due to improved operational efficiencies and cost controls.

Hub Group's revenue decreased 3.3% to \$417.8 million compared to \$432.0 million in the third quarter of 2006. Third quarter intermodal revenue decreased 4.9% to \$303.3 million. The decrease was attributable to a 2% volume decline and a 3% decrease related to price and mix. Truck brokerage revenue was flat at \$77.1 million this quarter. Third quarter logistics revenue increased 4.1% to \$37.4 million. Gross margin increased 0.3% to \$57.5 million compared to the third quarter of 2006.

Hub Group also announced that it has terminated its acquisition of DNJ Transportation. The closing was expected to occur around the beginning of October but was subject to certain conditions and approvals. Several of these conditions were not met and therefore Hub elected not to proceed with the transaction.

#### FULL YEAR 2007

We expect that the earnings for 2007 will be within a range of \$1.39 to \$1.44 per diluted share.

#### CONFERENCE CALL

Hub will hold a conference call at 5:00 p.m. Eastern Time (4:00 p.m. Central Time) on Monday, October 22, 2007 to discuss its third quarter results.

Hosting the conference call will be David P. Yeager, Vice-Chairman and Chief Executive Officer and Terri A. Pizzuto, Executive Vice-President, Chief Financial Officer and Treasurer.

This call is being webcast by Thomson/CCBN and can be accessed through the Investors link at Hub Group's Web site at http://www.hubgroup.com or individual investors can access the audio webcast at http://www.earnings.com and institutional investors can access the webcast at http://www.streetevents.com . The webcast is listen-only. Those interested in participating in the question and answer session should follow the telephone dial-in instructions below.

To participate in the conference call by telephone, please call ten minutes early by dialing (866) 700-6293. The conference call participant code is 38099567. The call will be limited to 60 minutes, including questions and answers.

An audio replay will be available through the Investors link on the Company's Web site at http://www.hubgroup.com. This replay will be available for 30 days.

ABOUT HUB GROUP: Hub Group, Inc. is a leading asset light freight transportation management company providing comprehensive intermodal, truck brokerage and logistics services. The Company operates through a network of over 30 offices throughout the United States, Canada and Mexico.

CERTAIN FORWARD-LOOKING STATEMENTS: Statements in this press release that are not historical, including statements about Hub Group's or management's earnings guidance, intentions, beliefs, expectations, representations, projections, plans or predictions of the future, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are inherently uncertain and subject to risks. Such statements should be viewed with caution. Actual results or experience could differ materially from the forward-looking statements as a result of many factors. Factors that could cause actual results to differ materially include the factors listed from time to time in Hub Group's SEC reports including, but not limited to, the annual report on Form 10-K for the year ended December 31, 2006 and the report on Form 10-Q for the periods ended March 31, 2007 and June 30, 2007. Hub Group assumes no liability to update any such forward-looking statements.

SOURCE: Hub Group, Inc.

CONTACT: Amy Lisek of Hub Group, Inc., +1-630-795-2214

# HUB GROUP, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share amounts)

	Three Months Ended September 30,			 Nine Months Ended September 30,			
	2	2007		2006	 2007		2006
Revenue Transportation costs	\$	417,842 360,332	\$	432,009 374,673	\$ 1,212,704 1,040,770	\$	1,184,069 1,023,869
Gross margin		57,510		57,336	 171,934		160,200
Costs and expenses:							
Salaries and benefits		22,100		23,965	71,887		71,271
General and administrative		9,596		9,890	31,415		28,585
Depreciation and amortization		1,080		1,642	 3,455		5,029
Total costs and expenses		32,776		35,497	 106,757		104,885
Operating income		24,734		21,839	65,177		55,315
Other income (expense):							
Interest expense		(33)		(22)	(78)		(65)
Interest income		711		670	1,967		1,668
Other, net		24		7	 82		63
Total other income		702		655	1,971		1,666
Income from continuing operations before provision for income taxes		25,436		22,494	67,148		56,981
Provision for income taxes		8,828		9,000	 25,346		22,795
Income from continuing operations		16,608		13,494	41,802		34,186
Discontinued operations:							1.00.4
Income from discontinued operations of HGDS		-		-	-		1,634
Provision for income taxes		-		-	 -		653
Income from discontinued operations		-		-	-		981
Net income	\$	16,608	\$	13,494	\$ 41,802	\$	35,167
Basic earnings per common share							
Income from continuing operations	\$	0.43	\$	0.34	\$ 1.07	\$	0.85
Income from discontinued operations	\$	-	\$	-	\$ -	\$	0.02
Net income	\$	0.43	\$	0.34	\$ 1.07	\$	0.87
Diluted earnings per common share							
Income from continuing operations	\$	0.42	\$	0.33	\$ 1.06	\$	0.83
Income from discontinued operations	\$	-	\$	-	\$ -	\$	0.02
Net income	\$	0.42	\$	0.33	\$ 1.06	\$	0.85
Basic weighted average number of shares outstanding		38,777		39,773	39,026		40,246
Diluted weighted average number of shares outstanding		39,230	—	40,572	 39,511		41,161
Diracca weighted average number of silares buistailuing		55,250		-0,072	 33,311		71,101

### HUB GROUP, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share amounts)

		otember 30, 2007	December 31, 2006		
ASSETS	(1	unaudited)			
CURRENT ASSETS:					
Cash and cash equivalents	\$	39,824	\$	43,491	
Accounts receivable					
Trade, net		181,601		158,284	
Other		11,296		8,369	
Prepaid taxes		86		2,119	
Deferred taxes		4,207		3,433	
Prepaid expenses and other current assets		5,244		4,450	
TOTAL CURRENT ASSETS		242,258		220,146	
Restricted investments		5,116		3,017	
Property and equipment, net		29,477		26,974	
Other intangibles, net		7,168		7,502	
Goodwill, net		225,448		225,448	
Other assets		1,440		1,461	
TOTAL ASSETS	\$	510,907	\$	484,548	
LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES:					
Accounts payable					
Trade	\$	129,986	\$	117,676	
Other		6,091		6,839	
Accrued expenses					
Payroll		12,484		18,294	
Other		35,742		26,617	
Related party payable		-		5,000	
TOTAL CURRENT LIABILITIES		184,303		174,426	
Non-current liabilities		13,400		7,691	
Deferred taxes		42,248		43,587	
STOCKHOLDERS' EQUITY:					
Preferred stock, \$.01 par value; 2,000,000 shares authorized; no shares issued or outstanding in 2007 and 2006					
Common stock		-		-	
Class A: \$.01 par value; 97,337,700 shares authorized in 2007; 41,224,792 shares issued and 38,217,278 outstanding in 2007; 47,337,700 shares authorized in 2006; 41,224,792 shares issued and 38,943,122					
outstanding in 2006 Class B: \$.01 par value; 662,300 shares authorized; 662,296 shares issued and outstanding in 2007 and		412		412	
2006		7		7	
Additional paid-in capital		176,317		179,203	
Purchase price in excess of predecessor basis, net of tax benefit of \$10,306		(15,458)		(15,458)	
Retained earnings		188,045		146,243	
Treasury stock; at cost, 3,007,514 shares in 2007 and 2,281,670 shares in 2006		(78,367)		(51,563)	
TOTAL STOCKHOLDERS' EQUITY	+	270,956	+	258,844	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	510,907	\$	484,548	

# HUB GROUP, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

(III ulousalius)	Nine Months End 30,				
		2006			
Cash flows from operating activities:					
Income from continuing operations	\$	41,802	\$	34,186	
Adjustments to reconcile income from continuing operations to net cash					
provided by operating activities:					
Depreciation and amortization		5,475		6,410	
Deferred taxes		3,178		12	
Compensation expense related to share-based compensation plans		2,893		2,649	
Gain on sale of assets		(156)		(31)	
Changes in operating assets and liabilities excluding effects of purchase transaction:					
Restricted investments		(2,099)		(1,163)	
Accounts receivable, net		(26,244)		(6,325)	
Prepaid taxes		2,033		5,295	
Prepaid expenses and other current assets		(794)		(1,202)	
Other assets		21		234	
Accounts payable		11,562		13,904	
Accrued expenses		3,315		9,152	
Non-current liabilities		418		-	
Net cash provided by operating activities		41,404		63,121	
Cash flows from investing activities:					
Proceeds from sale of equipment		715		228	
Purchases of property and equipment		(8,203)		(5,247)	
Cash used in acquisition of Comtrak, Inc.		(5,000)		(39,942)	
Proceeds from the disposal of discontinued operations		-		12,203	
Net cash used in investing activities		(12,488)		(32,758)	
Cash flows from financing activities:					
Proceeds from stock options exercised		703		1,924	
Purchase of treasury stock		(37,142)		(45,191)	
Excess tax benefits from share-based compensation		3,856		7,897	
Net cash used in by financing activities		(32,583)		(35,370)	
Cash flows from operating activities of discontinued operations		-		1,848	
Cash flows used in investing activities of discontinued operations		-		(38)	
Net cash provided by discontinued operations		_		1,810	
The cash provided by discontinued operations				1,010	
Net decrease in cash and cash equivalents		(3,667)		(3,197)	
Cash and cash equivalents beginning of period		43,491		36,133	
Cash and cash equivalents end of period	\$	39,824	\$	32,936	